



GRENKE

FAST // FORWARD // FINANCE

BENEFITS OF LEASING

FOR YOU & YOUR CUSTOMER

BENEFITS TO YOUR BUSINESS

WHY RESELLERS OFFER LEASING

FAST	▶	GRENKE will pay your invoice within 48 hours of receipt
SALES	▶	Improve your sell-ability with multiple payment options
PROFIT	▶	Increase your margins and increase your profit
MORE SALES	▶	Create planned future sales opportunities with upgrade path
NO RISK	▶	GRENKE take the credit risk
EVEN MORE SALES	▶	Lock out the competition

BENEFITS TO YOUR CUSTOMER

IF INVESTING SUCH SIGNIFICANT SUMS OF MONEY WASN'T A PROBLEM FOR A BUSINESS, WHY HAVE THEY NOT UPGRADED THEIR TECHNOLOGY SOONER?

NO LARGE UPFRONT COSTS

Why pay out a lump sum when with leasing you can pay a small amount every quarter?

Businesses prefer to pay as they use!



BUDGET MANAGEMENT

Leasing with GRENKE ensures a fixed manageable payment. Irrespective of interest rate rises. The cost of rental is fixed, enabling accurate budgeting.



TECHNOLOGY UPGRADES

Leasing allows the customer to take advantage of technology improvement at a time of their choosing, at a reasonable cost.

A business that owns IT equipment can only upgrade with reinvestment and disposal of the existing asset.



FLEXIBLE PAYMENT LEVELS

Businesses can choose their payment level. Choose from 1 – 5 years and have the tech they need at a price they care comfortable with.



100% TAX ALLOWABLE

Leasing is 100% allowable against pre-tax profits. The total cost (capital & interest) can be offset during the lease, deducted as a trading expense.

CASH

Cash is king – it makes sense to use it for expansion or critical business needs.

Leasing for office technology preserves precious cash.

PRESERVING CREDIT

Preserve your existing bank lines and optimize your use of commercial credit sources.

EXAMPLE



Cost of Solution £5000

3 Year Finance Lease £163 per month

Total Payable £163 x 36 £5868

You pay £868 interest over 3 years


Leasing is 100% tax deductible.

Assuming tax rate is 19% $£5868 * 19\% = £1115$

The reduction in tax to be paid £1114 more than covers the interest of £868



THANK YOU FOR
YOUR ATTENTION

 www.grenke.co.uk

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